

# The New Kid on the Block



Mike Buschman  
Washington State Library  
11/3/2022

# What we will discuss today

- The Creation of the Palace Project
- Washington State Library strategy
  - Making a non-commercial, distributor-agnostic app available
  - Utilizing unencumbered funds to reward publishers willing to experiment with new ebook/audiobook licensing models
- Next steps

# Vision



- Committed to building a digital future for and with libraries
- Support maximizing access to all e-content, increasing literacy and reducing the equity gap



# Palace Project funders

## Current funders:

- Institute of Museum and Library Services
- John S. and James L. Knight Foundation
- Alfred P Sloan Foundation

# What is the Palace Project?

- Palace App
- Palace Collection Manager
- Palace Marketplace
- Palace Bookshelf

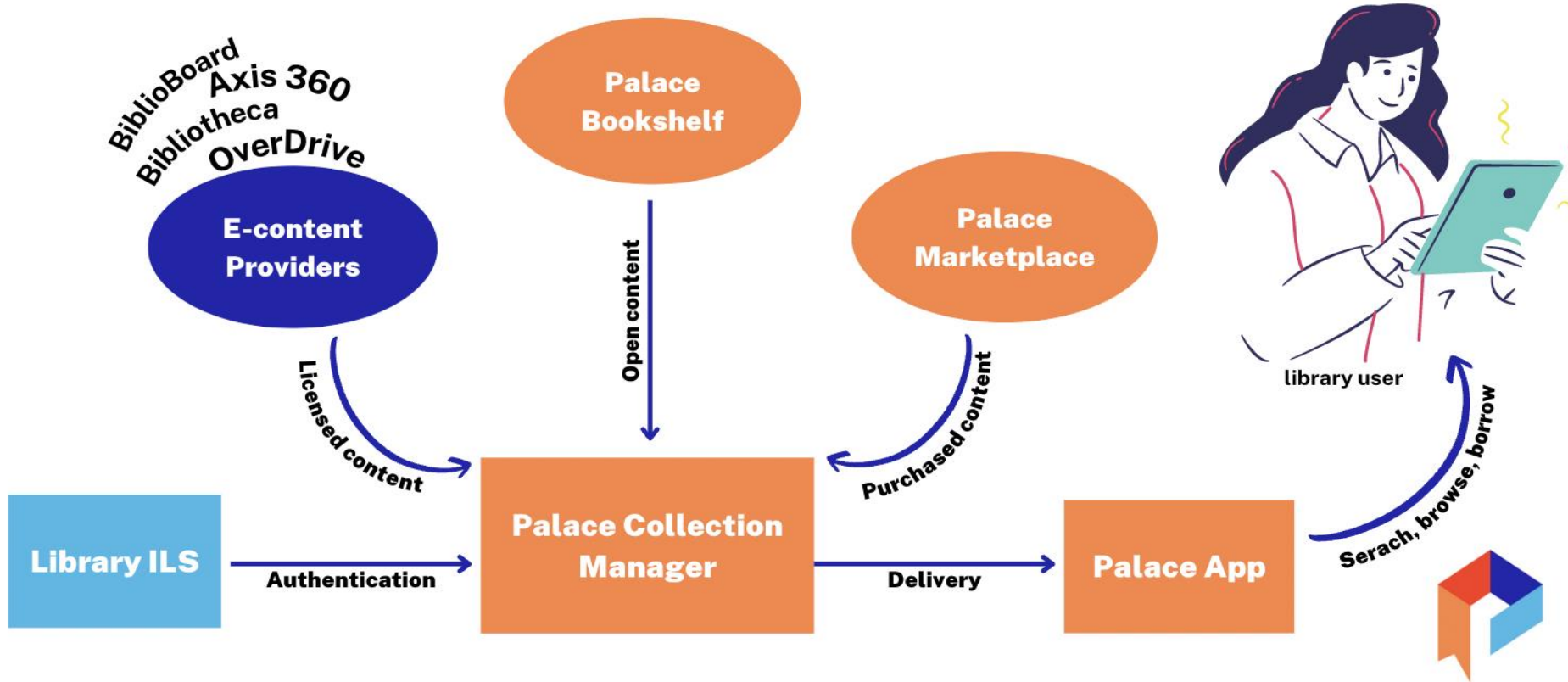
**The Palace Project team provides hosting, tech support, training, and promotion.**

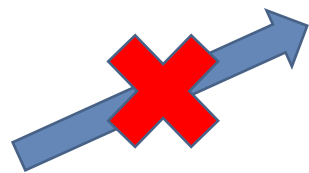
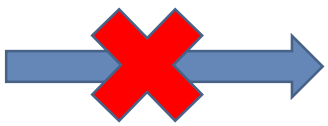
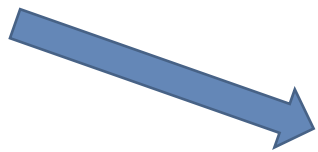
# Compatible Devices

- iOS (Apple) phones & tablets\*
  - Devices Tested: iPhone 6, 8, 10, 13 Pro; iPad 2 Mini
- Android phones & tablets\*
  - Devices Tested: Google Pixel, Nexus 7, Galaxy Note, LG K40

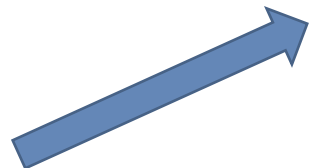
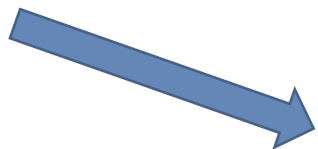
*\*must be running latest version of operating system, or one of the two previous versions*

# The Palace Project Ecosystem









# State Library Strategy

- Make it easy for libraries in the state to test and try out Palace Project
  - Using LSTA funds, WLA will pay for installation and hosting fees for 3 years
- Use the budget power to reward publishers with more liberal licensing terms
  - Also helps small libraries have more power in the marketplace than they otherwise would have.
- Provide statewide ebook collections that libraries can add to their Palace Project implementations

# Washington – more than 3 Years in the making

- September 2019 – began collecting statewide ebooks
- November 2019 – opened RFP for implementing and hosting SimplyE for any library in the state for 3 years
- January 2020 – WSL selected proposal from LYRASIS
- March 2020 – Contract signed and program begins
- April – July 2020 – 7 WA libraries agree to participate in the program:
  - Anacortes, Asotin, Bellingham, Everett, Kalama, Walla Walla Rural, Whatcom County
- June 2021 – Knight Foundation Announcement – Palace Project born
- June 2022 – Overdrive integration live in Palace

# Statewide ebook/audiobook collection

## **>11,000 titles**

- Simultaneous multi-user licensed content from IPG, Chicago Review Press, Triumph, and more
- Library Journal and Publishers Weekly vetted indie titles
- Washington indie authors
- Foundational fiction, non-fiction, and Banned Books from Palace Marketplace
- Amazon published titles
- Arcadia
- RB Digital audiobooks
- Blackstone audiobooks
- Audible

# Palace Marketplace



**Amazon Publishing** - General Fiction and Nonfiction

**AmazonEncore** - Rediscovered Works

**Amazon Original Stories** - Short Fiction and Nonfiction

**Lake Union Publishing** - Book Club Fiction

**Little A** - Literary Fiction and Nonfiction

**47North** - Science Fiction and Fantasy

**Jet City Comics** - Comics and Graphic Novels

**Thomas & Mercer** - Mystery, Thriller, and True Crime

**Amazon Crossing** - World Literature

**Amazon Crossing Kids** - Children's Books from around the World

**Skyscape** - Teen and Young Adult

**Two Lions** - Children's Books

**TOPPLE Books** - Curated by Joey Soloway

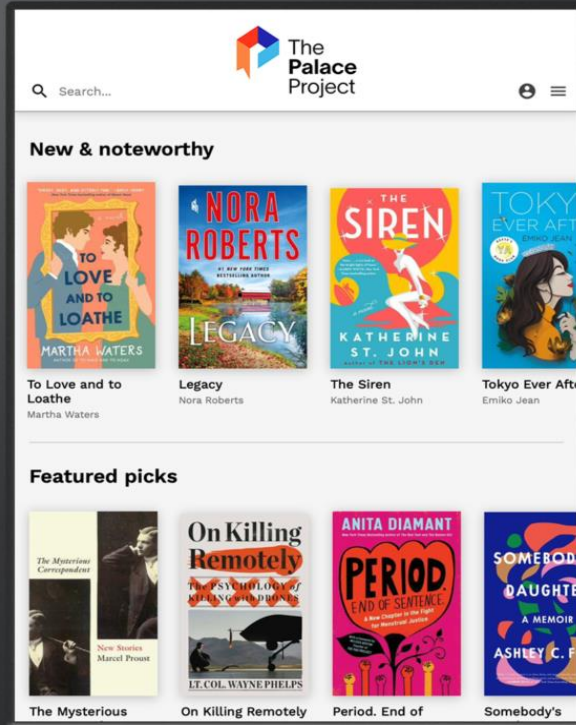
**Grand Harbor Press** - Inspirational

**Montlake** - Romance

**Waterfall Press** - Christian Fiction



# The Palace Bookshelf



10,000+ Open Licenced titles  
Expanding to 20,000 titles this year  
Curated by the Curation Corps of  
Librarians

Classics, fiction, non-fiction, children's  
books, open textbooks and more  
Easy to integrate into The Palace Project  
app via OPDS feed



All eBooks Audiobooks

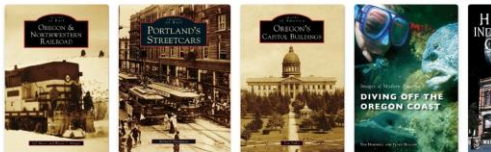


Washington State Library

Arcadia Washington Collection More...



Arcadia Oregon Collection More...



Arcadia Alaska Collection More...





- All
- eBooks
- Audiobooks



Main Street City Library

Halloween reads

More...



Audible titles only in Palace

More...



Gardening 2

More...



Catalog



My Books



Reservations

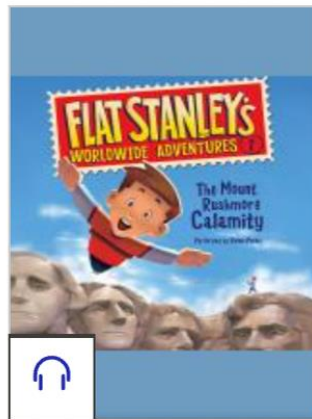
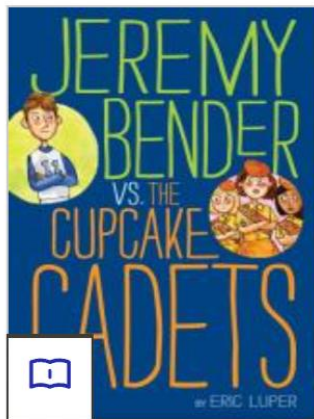


Settings



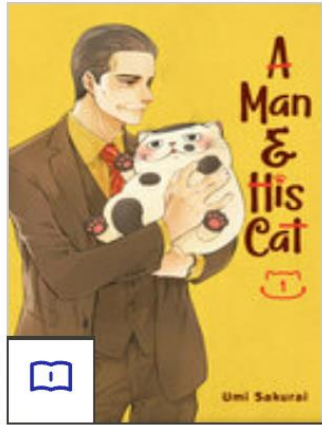


## Only in Palace



Click on the book cover to view the book details.

## Comics and Graphic Novels Galore



# It's easy to get started!

- Reach out to me at [mike.buschman@sos.wa.gov](mailto:mike.buschman@sos.wa.gov)
- LYRASIS will get you up and running in no time
- You are in control of testing and deciding when to launch to your patrons
- Create your own lists and lanes (and share!)
- Buy ebooks/audiobooks from the distributor giving you the best licensing terms

# Next Steps



Library  
configuration  
**COMPLETE!**



WA collection(s)  
building  
**COMPLETE!**



You're LIVE!  
Launch Palace to  
your patrons!

# Rollout Plan Overview



Once your library is configured, you'll be notified with a welcome email and instructions on how to access the Palace administrative dashboard.



We have a dedicated support team and it's easy to reach us: [support@thepalaceproject.org](mailto:support@thepalaceproject.org)



You'll get an invitation to our Community Hub where you can access ready-to-use marketing materials and other resources to help promote Palace.



We have a dedicated YouTube channel for training at your own pace, including some to share with your patrons so they can get comfortable with the app.

# Community Hub

- Join your local group on Palace
- Marketing materials
- Discussion with peers
- Ask questions & request materials
- Links to upcoming events and trainings
- Support Documents

The screenshot shows the interface for 'The Palace Project Community'. At the top, it says 'Powered by LYRASIS' and has a 'Manage' button with a plus sign. Below that is a text input field with a plus icon and the placeholder text 'Share what's on your mind...'. There are two dropdown menus: 'SHOWING PERSONAL FEED' and 'SORTED BY LAST ACTIVITY'. Underneath is a 'Featured' section with a 'SEE MORE' link. The featured items include: 1. 'New Library Welcome Materials' with a 'Following' button. 2. 'Most Commonly Used Documents' with a 'Follow' button. 3. A post by Heather Teysko with a play button icon and the text 'Hello friends! Wonderin use the Palace online...'. The background of the page is a red gradient.



# Community Driven

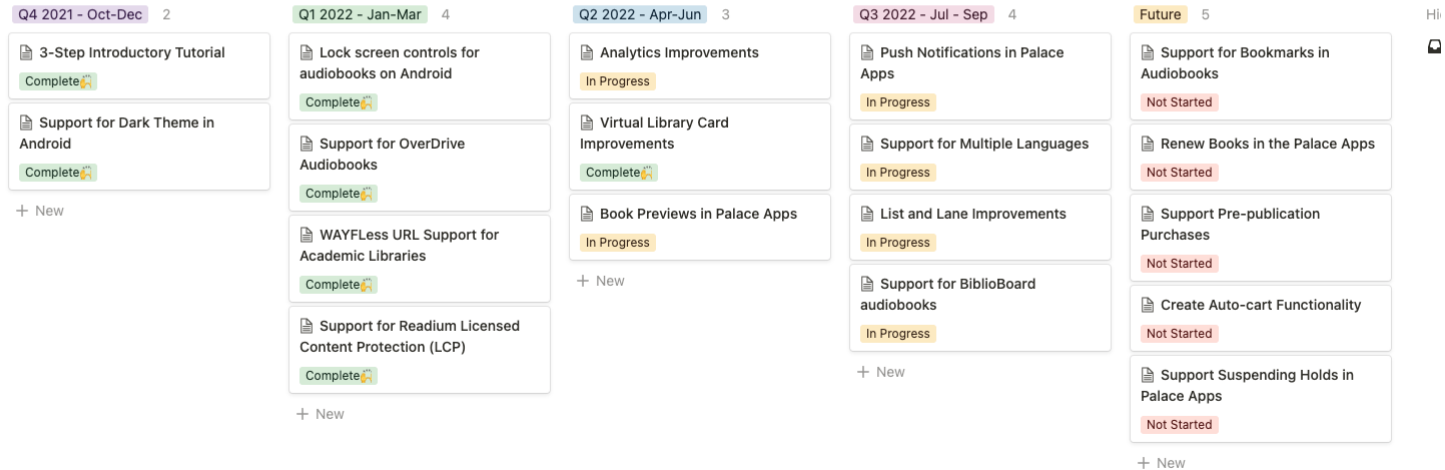
Hide description

## Public Roadmap

This is the public roadmap for the Palace Project. Click on any card for more details on the things we plan to deliver in each quarter and into the future.

By Quarter By Status Table View

Filter Sort Q ... New



Public Roadmap -<https://lyrasis.notion.site>

# Links and Resources:

Support Email: [support@thepalaceproject.org](mailto:support@thepalaceproject.org)

The Community Hub: <https://palace.lyrasis.org>

Youtube Channel: <https://bit.ly/palaceprojectyoutube>

Palace Website: <https://thepalaceproject.org/>

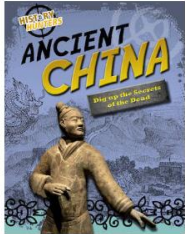
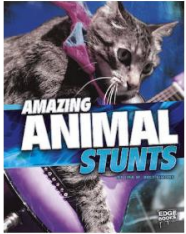
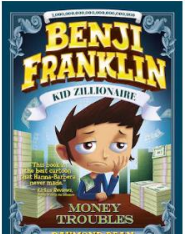
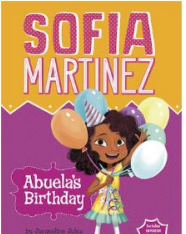

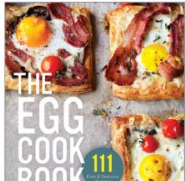
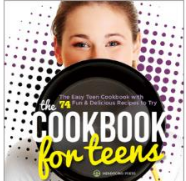

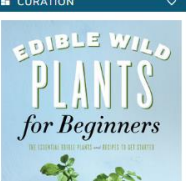
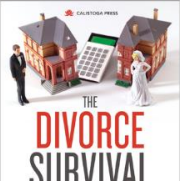
Palace Marketplace: <https://marketplace.thepalaceproject.org/>

Palace Roadmap: <https://bit.ly/palaceroadmap>



29 Curations

LIST VIEW

 <p><b>ANCIENT CHINA</b> The forgotten conquest of the West</p>	 <p><b>AMAZING ANIMAL STUNTS</b></p>	 <p><b>BENJI FRANKLIN</b> KID ZILLIONAIRE MONEY TROUBLES</p>	 <p><b>SOFIA MARTINEZ</b> Abuela's Birthday</p>	 <p><b>FASHION CAREERS</b></p>
All About Ancient History--Kids & Teens...	Animals--Kids & Teens Non-fiction	Beginning Chapter Books	Beginning Readers	Career Exploration--Kids & Teens Non-...
 <p><b>THE EGG COOKBOOK</b></p>	 <p><b>COOKBOOK for teens</b></p>	 <p><b>ACCESSORY PROJECTS for a LAZY CRAFTERNOON</b></p>	 <p><b>EDIBLE WILD PLANTS for Beginners</b></p>	 <p><b>DIVORCE SURVIVAL</b></p>

# Internet Archive Files Final Reply Brief in Lawsuit Defending Controlled Digital Lending

Posted on [October 8, 2022](#) by [Lila Bailey](#)



On Friday, October 7, the Internet Archive filed a [reply brief](#) against the four publishers that [sued](#) Internet Archive in June 2020: Hachette Book Group, HarperCollins Publishers, John Wiley & Sons, and Penguin Random House. This is the final brief in support of our motion for summary judgment

BUSINESS



# Judge blocks Penguin Random House-Simon & Schuster merger

November 1, 2022 · 12:03 AM ET

THE ASSOCIATED PRESS



# Thank you!

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